

Selection of an Indian IATA travel company for providing e-ticketing solutions (using white labeling solution) in various domains of tourism and travel on Web Portal of Delhi Tourism

Reply to Pre-bid Queries held on 27-09-2013

| Sno. | Query of Company | Reply/ Amendment |
|------|--|--|
| 1. | Change in %ages for different segments of financial bid | It is mentioned that the segments were decided by the committee and may not be changed. As %ages are based on DTTDC past experience. However with change in business module, (going online to have more direct customers) it may automatically initiate changes. But is unpredictable how the market will behave. |
| 2. | In eligibility criteria at page no. 10 it is submitted that instead of "consolidated turnover from the business of online travel should be minimum of 300 crores", "Consolidated turnover from IATA travel business of online travel should be minimum of 300 crores" | It is submitted that this is mentioned in technical evaluation criteria. The consolidated turnover of 300 crores may be considered for "IATA online travel business" |
| 3 | As discussed in the pre-bid meeting | We may remove the VISA and FOREX business from the financial bid. As it is based on Service charge module. %age of profit on actual visa fee cannot be decided. We may only keep only Travel insurance in this segment |
| 4 | Typographical Correction | In the page 12 of RFP the amount of EMD is mentioned in figures as 2,00,000/- but in words it is Rupees five Lakhs. This may be amended as Rupees Two lakhs only |